

|    |                                       |             |                                   |           |             |           |           |                    |
|----|---------------------------------------|-------------|-----------------------------------|-----------|-------------|-----------|-----------|--------------------|
|    |                                       |             |                                   |           |             |           |           |                    |
|    |                                       |             | <b>EPA INDOOR TESTING PROGRAM</b> |           |             |           |           |                    |
|    | <b>PHASE I</b>                        |             |                                   |           |             |           |           |                    |
|    | <b><u>5000 APARTMENTS</u></b>         |             |                                   |           |             |           |           |                    |
|    |                                       |             | Studio                            | One BR    | Two BR      | Three BR  | Four BR   | <b>TOTAL</b>       |
| 1  | Number of calls                       | <b>5000</b> |                                   |           |             |           |           |                    |
| 2  | Distribution of apts - %              |             | 5                                 | 20        | 50          | 20        | 5         | 100                |
| 3  | Distribution of apts - actual         |             | 250                               | 1000      | 2500        | 1000      | 250       | 5000               |
|    |                                       |             |                                   |           |             |           |           |                    |
| 4  | Number of air samples                 |             | 3                                 | 5         | 5           | 5         | 5         |                    |
| 5  | Man-hours to collect air samples      |             | 8                                 | 8         | 8           | 8         | 8         |                    |
| 6  | Cost of sampling collection @\$50/hr  |             | \$400                             | \$400     | \$400       | \$400     | \$400     |                    |
| 7  | Total cost for collecting air samples |             | \$100,000                         | \$400,000 | \$1,000,000 | \$400,000 | \$100,000 | \$2,000,000        |
|    |                                       |             |                                   |           |             |           |           |                    |
| 8  | Man-hours for the supervision         |             | 1                                 | 1         | 1           | 1         | 1         |                    |
| 9  | Total cost for supervision @\$80/hr   |             | \$20,000                          | \$80,000  | \$200,000   | \$80,000  | \$20,000  | \$400,000          |
|    |                                       |             |                                   |           |             |           |           |                    |
| 10 | Man-hours for coordination / apt      |             | 2                                 | 2         | 2           | 2         | 2         |                    |
| 11 | Total cost for coordination @\$30/hr  |             | \$15,000                          | \$60,000  | \$150,000   | \$60,000  | \$15,000  | \$300,000          |
|    |                                       |             |                                   |           |             |           |           |                    |
| 12 | Sample shipping cost ????????         |             |                                   |           |             |           |           | \$10,000           |
|    | <b>TOTAL PROJECT COST</b>             |             |                                   |           |             |           |           | <b>\$2,710,000</b> |