

JAN 29 1999 1:25PM

SWANKE HAYDEN CONNELL ARCHITECTS

NO. 2661 P. 1/3

SWANKE HAYDEN CONNELL ARCHITECTS**Fax Message**

Re	From	
Mayor's Office of Emergency Management	Joseph J. Aliotta	
Emergency Operations Center-7 World Trade Center	Job No.	Pages
	5576A	3
	Date	Time
	01/28/98 (Wed)	1:25PM

Distribution: (Please deliver to person(s) indicated by "✓")

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☐ Mr. Chi Chu (212) 687-0067	☐ Mr. Vinicius Castagna	☐ Mr. Jerome M. Hauer
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☐ Mr. Rob Willard	☐ Mr. Robert Schwartz	☐ Mr. Carl Meinhardt
☐ Mr. Ron Cocuzza		☐ Mr. John Vande Plasse

Message

Attached please find the consultant proposal for security by Vikonics, Inc. dated 01/27/98 for your review and approval.

A comparison of this proposal and the sample proposal given to Vikonics is as follows:

- Item #1: Vikonics will not produce a report outlining their design concepts in response to development of a program by working with OEM. It appears Vikonics will produce a schematic design directly for your review and approval. Vikonics needs to clarify whether their Bill of Materials will also include estimates of construction costs associated with equipment not supplied by Vikonics.
- Item #2: Vikonics needs to clarify whether they will provide an outline specification or whether the Bill of Materials will provide sufficient descriptive security design information for OEM and the SHCA design team to review and coordinate the security equipment.
- Item #3,4,5: Vikonics to clarify that device matrix indicated is a full security hardware schedule. No mention is given to full security specifications describing the required performance, function and intent of systems to be procured; description of work; installation performance and quality; coordination of work by others; etc.
- Item #7: Vikonics makes no reference to punchlisting and testing of system. No reference to as-built drawings provided to OEM at end of project.

This proposal is specifically based upon the fact that Vikonics will be the only bidder and the only security expert on board to determine whether the design and equipment provided is of acceptable quality in comparison to the accepted bid. Should OEM proceed with this course of action, the purchase order should be carefully worded in terms of expected quality, performance, testing, warranty, service contract, etc.

Please review the above comments and the attached proposal and provide SHCA with your comments and direction. Upon your review, comments and approval, SHCA will retain Vikonics as an consultant.

SHCA looks forward to hearing from you at the earliest possible convenience. (212) 219-6716

Swanke Hayden Connell Ltd.

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