

370 North Street  
Teterboro, NJ 07608

# VIKONICS

January 27, 1998

Mr. Joseph J. Allotta AIA  
SWANKE HAYDEN CONNELL ARCHITECTS  
295 Lafayette Street  
New York, NY 10012

Dear Joe

Vikonics is please to quote on security system design consulting for the OEM. Our understanding of the scope of work is provided along with the cost for each item. A written purchase order is required for us to begin work and the tasks are billable as completed with payment within 30 days.

## Consulting Task Descriptions

**Item 1:** Provide a preliminary design of the Security system for OEM. This is to consist of a preliminary Bill of Materials and riser diagram. Attend design review.

2,550

**Item 2:** Provide final design of the Security system. This is to consist of a Bill of Materials and riser diagram. Attend design review.

1,700

**Item 3:** Provide on your supplied background CAD drawing the locations for installation of security items. Provide a wire requirements and device matrix.

2,000

**Item 4:** Provide details on equipment mounting and product cut sheets.

2,000

**Item 5:** Provide security wall and door details. To include product cut sheets

1,360

**Item 6:** Provide security RFP (Request for Proposal) section for items to be supplied and work to be performed by bidders.

3,000

**Item 7:** Provide contractor support for security system component installation. To include attendance at construction meetings when required (estimated three meetings) and four (4) site visits.

4,760

Total 17,850

Telephone 201-641-8077

Fax 201-641-7728

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**Prices**

| Item | Price  |
|------|--------|
| 1    | \$2550 |
| 2    | \$1700 |
| 3    | \$2040 |
| 4    | \$2040 |
| 5    | \$1360 |
| 6    | \$3400 |
| 7    | \$4760 |

**Notes:**

1. Additional meetings and sites visits would be @ \$400 per occurrence.
2. Final interconnection, system commissioning, training, and data base entry prices will be included in the priced bill of materials provided in Item 2 above.

Sincerely,



Michael Pisano  
General Manager