

AMBASSADOR CONSTRUCTION CO. INC



April 14, 1998

Ms. Kathy Giliberti
Silverstein Properties, Inc.
120 Broadway
New York, NY 10271

RE: Mayor's Office of Emergency Management
7 World Trade Center

Dear Ms. Giliberti:

We are pleased to submit herewith our proposal to perform the following work in accordance with Generator Repurchase Specifications dated March 20, 1998 as prepared by Cosentini Associates, LLP as per the following breakdown for the sum of SEVEN HUNDRED SEVENTEEN THOUSAND EIGHT HUNDRED NINETY DOLLARS (\$717,890.00):

	Atlantic	Cooper	Cummins	H.O. Penn	Rudox
3-500 KW Generator	\$588,489.00	\$692,000.00	\$733,000.00	\$808,848.00	\$855,700.00
Graphic Annunciator	9,747.00	5,000.00	10,000.00	6,848.00	6,300.00
275 Gal. Day Tank	3,467.00	3,850.00	6,500.00	3,650.00	3,800.00
Disassemble Reassemble	18,458.00	Included	Included	Included	Included
Rigging	Included	Included	Included	Included	Included
Subtotal	\$620,141.00	\$700,850.00	\$749,500.00	\$819,346.00	\$865,800.00
8% General Conditions	\$49,611.00	\$56,068.00	\$59,960.00	\$49,548.00	\$53,264.00
6% Overhead/Fee	\$40,185.00	\$45,415.00	\$48,568.00	\$40,134.00	\$43,144.00
1.25% Insurance	\$8,874.00	\$10,029.00	\$10,725.00	\$6,862.00	\$9,528.00
Total	\$718,811.00	\$812,362.00	\$868,753.00	\$717,890.00	\$771,736.00

Continued.../

317 MADISON AVENUE, NEW YORK, NY 10017, 212 922 1020, FAX 212 949 9762

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ALTERNATES	Atlantic	Cooper	Cummins	H.O. Penn	Rudox
Add for 750KW	\$40,437.00	\$79,979.00	\$129,820.00	\$115,911.00	\$135,529.00
Set Mounted Brackets 500KW	Included	Included	\$6,955.00	Included	Included
Set Mounted Brackets 750KW	Included	Included	\$9,273.00	Included	Included

Cummins also proposed the following:

Onan transfer switch, open transition not as specified, deduct... <\$63,000.00>

Onan alternate generator, not as specified (28% vs. 20%), deduct... <\$30,000.00>

These items are long lead, therefore we are requesting an immediate response.

If you have any additional questions or information required, please do not hesitate to call.

Very truly yours,

AMBASSADOR CONSTRUCTION CO., INC.

Martin Schneider
Vice President

Accepted: _____ Dated: _____

cc: Chi Chu - SPI

Walter Weems - SPI

Joe Allotta - Swanke Hayden

Robert Slavich - Cosentini

Richard Ramos - Department of Citywide Administrative Services

MS:acd

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