

MEDIA DELIVERY SYSTEMS
CONFERENCE ROOMS
BOARD ROOMS
TRAINING ROOMS
MARKETING ROOMS
VIDEO TELECONFERENCING

KIBI, Systems

- INTEGRATED PRESENTATION & VIDEO CONFERENCING SYSTEMS
- DISTANCE LEARNING SYSTEMS
- LARGE SCALE MULTIMEDIA SYSTEMS
- GENERAL AUDIO VISUAL SALES & SERVICE

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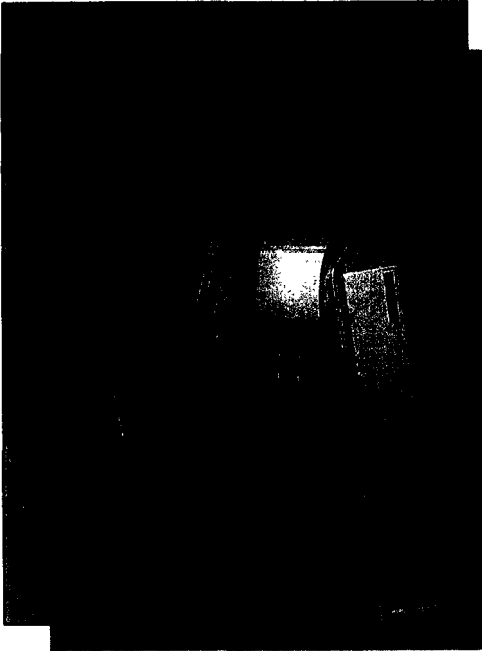
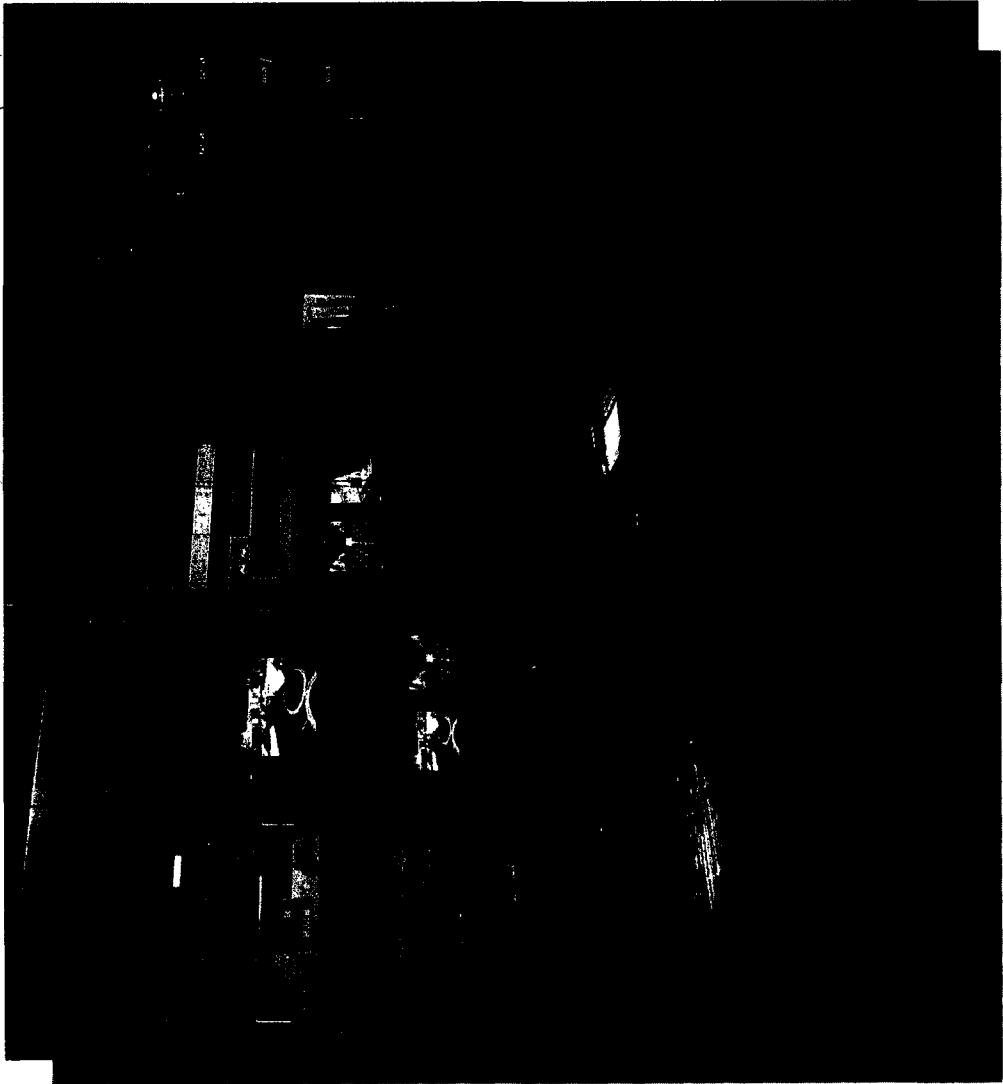
KALTMAN-BOISE, INC.

KIBI, Systems

Innovative ideas in communications for over 60 years.

KBI, Systems is the single source for all your communication needs. KBI offers a unique combination of innovative thinking, technical capability and field experience.

KBI, Systems, the first one to turn to for the finest in video teleconferencing and media delivery systems for board, conference, marketing and training rooms.



Needs Assessment

KBI's experienced consultants will meet with the client to conduct a studied analysis of needs. Client input is vitally important at this initial stage. Environmental design considerations will be matched with media requirements in a completely integrated system. A variety of approaches will be considered before final design determination.

Cost Analysis

KBI's extensive experience is invaluable in producing a tightly controlled cost analysis. Total system capabilities are detailed and thoroughly explained within this study. A series of alternatives may be provided to assure all necessary elements are included in the project and budgetary constraints are maintained.

Environmental Consulting and Design

A full understanding of the specific environmental requirements is a necessity. KBI designers work hand-in-hand with the client and architect or general contractor to provide environmental standards necessary for proper functioning of the system. Specifically, KBI will address, document, and blueprint (if necessary) items relating to media performance such as room acoustics, telecommunication requirements, lighting, electrical needs, H.V.A.C. loads, floor design and sound proofing. Proper room design is a vital component in superior media performance.

Equipment Specifications / Interface

Exact specifications for all audio /visual equipment are of major concern in every project. Each component has a designated purpose and must perform within the system. Each piece must maintain compatibility with the surrounding environmental equipment that it impacts. Data and telecommunications are an integral part of many delivery systems. KBI employs the latest technology to assure proper interface with the total system.

Blueprinting for Communication Requirements

KBI will provide blueprints covering specific media requirements. These prints will include; plan and side elevation views; cabinetry; custom panels and receptacles; reflected ceiling plans; electrical block and schematics for equipment interface, i.e., lighting system and audio system.

Coordination with Contractors

Development of the project demands close coordination with other outside contractors. Planning meetings will be conducted as needed to produce a superior audio /visual installation. On-site engineers can be provided if the contractor desires specific interface or function information in areas relating to audio /visual equipment, wireless control systems, light dimmers, etc.

Equipment—Service

KBI, Systems is an authorized sales and service representative for over 150 quality product lines. Our ability to match the specific equipment to performance desired is a major strength.

Our experienced designers create a system that is trouble-free, but when service needs arise the KBI technical staff is available. Our personnel are trained to return your system to full efficiency as quickly as possible. Comprehensive service contracts are available for your convenience.

Training and Documentation

KBI designs and installs systems that are truly "user friendly". Training is performed on-site by KBI representatives. All personnel who may be asked to operate the system can be included in the training program. A simplified operation manual is provided along with final "as-built" documentation of the entire system.

DEPEND ON KBI FOR
CONFERENCE ROOMS
BOARD ROOMS
TRAINING ROOMS
MARKETING ROOMS
VIDEO TELECONFERENCING
MEDIA DELIVERY SYSTEMS

Our list of fine clients includes:

AT&T
American Express
BASF
Bell Communications
Research
Canon U.S.A.
Colgate Palmolive
Credit Suisse
Dun and Bradstreet

Ethicon
The Equitable Insurance Co.
General Motors Corp.
Citano
Japan Air Lines
Jersey Central Power
& Light
Key Pharmaceuticals
Mercedes Benz

Minolta Corp.
Morgan Guaranty Trust Co.
NYNEX
Ortho Pharmaceutical
Parke Davis
The Prudential Insurance Co.
Revlon
Schering Corp.
Time Warner
Warner Lambert

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FOR TRAINING & COMMUNICATIONS

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