

P.J. Mechanical Corp.

AIR CONDITIONING CONTRACTORS

June 4, 1998

Mr. Jack Klein
Ambassador Construction Co., Inc.
317 Madison Avenue
New York, NY 10017

Re: Mayor's Office / Emergency Management
7 World Trade Center - Various Floors

PJ Est.# 98-0431

Dear Mr. Klein:

We are pleased to submit our revised quotation with reference to the above mentioned location based on plans and specifications prepared by Cosentini Associates Addendum Drawings M1.01, M1.07 M1.23, M4.01 all dated 5/4/98, and addendum #1 drawings M1.01m M1.07, M1.23, M4.01 dated 5/15/98.

Our revised price for the above is: **\$1,564,675.00 (One Million Five Hundred Sixty Four Thousand Six Hundred Seventy Five Dollars)**

Notes/Alternates:

- 1 Discharge louvers are by others.
- 2 Emergency generators are by others.
- 3 Unit heaters are wired by others.
- 4 No drain pans under piping.
- 5 All welding is based on ASME/ANSI B.31.9. Since radiographic or ultrasonic testing is not specified the testing procedures required for this project are limited to hydrostatic testing only. All costs associated with radiographic testing or ultrasonic testing are not included, and independent inspection of welds.

All work is to be completed during regular hours by union workmen.

The following items are not included:

- Overtime, except deliveries
- Electric (power) wiring
- Insulation of existing ductwork
- Cutting, Patching & Painting
- Sealing of existing ductwork
- Demolition (not shown)
- Access Doors in General Construction
- Fire Dampers Not Shown

1,564,675
1,426,025 ORIGINAL

138,560 -

Continues ...

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The following items are not included:

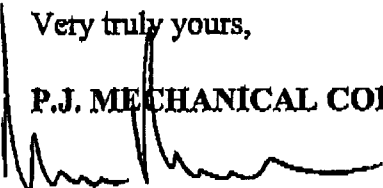
- Fireproofing & Protection
- Disconnect switches
- Window Work
- Furnish Smoke Detectors
- Duct cleaning
- Plumbing & Sprinkler Work
- Furnish/Install Fire/Smoke Detection System
- Asbestos abatement and related work
- Drain down & Refill existing Piping/Risers
- Perimeter Induction Work
- Excavation and Backfilling
- Concrete Work - Housekeeping Pads
- Structural and Dunnage Steel
- Roof Work (Incl. Pitch Pockets)
- Flashing & Waterproofing
- Chopping of concrete slabs or walls
- Preventive Maintenance/Emergency Service
- Replacement parts for existing equipment
- Scaffolding

If there is any question regarding this matter, please call our office.

We thank you for your interest in our product and services.

Very truly yours,

P.J. MECHANICAL CORPORATION


Marc Kiamos
Estimator
MK/cc

06/04/98 11:28
06/04/1998 12:22

718 706 2593 6
718-706-2593-6

PENGUIN ESTIMATING

PAGE 01



PENGUIN AIR CONDITIONING CORP.

F A C S I M I L E

To: *JACK ICLIN*

Of: *AMBASSADOR.*

Fax:

Pages: *3* including this cover sheet.

Date: *6/4*

RE: *MAYOR'S OFFICE*

From the desk of...

Scott Keller

(718) 706-2506
Fax: (718) 706-2593

Please call if all pages are not received.

26 WEST STREET BROOKLYN, NY 11222 (718) 706-6500 FAX (718) 706-2536