

JUN 23 '98 15:10 FR AMBASSADOR CONSTR. C0212 949 9762 TO 7325190

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Phone: 718-429-2555
Fax: 718-429-4099

ACE AudioVisual, Inc.
Integrated Systems Group
33-49 55th Street
Woodside, NY 11377

Fax

To: Jack Klein	From: Mario Porto,
Ambassador Construction	V.P., General Manager
Fax: 212-949-9762	Date: June 23, 1998
Phone: 212-922-1020	Pages: 2 (including this one)
Re: Mayor's OEM	CC:

☐ Urgent ☐ For Review ☐ Please Comment ☐ Please Reply ☐ Please Recycle

In response to the fax from Richard Ramos, we are pleased to offer the following reductions and explanations.

1. The price reduction for the elimination of the 13" monitors is detailed below. Please note that we have NOT taken out any switching devices, since it is not possible to determine which should stay and which should be eliminated. ACE Audio Visual recommends that the AV consultant determine what can and cannot be eliminated.

74 13" color monitors	(268.00) ea.	(19,832.00)
74 hours to install, connect and test	(75.00) ea.	(5,550.00)
TOTAL DEDUCT, THIS ITEM		(25,382.00)

2. Reduction of press feeds

10,000 ft. of video cable	(.25) ea.	(2,500.00)
40 hours to install and connect	(75.00) ea.	(3,000.00)
TOTAL DEDUCT, THIS ITEM		(5,500.00)

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TOTAL P.02

3. It is not possible to give a fixed price reduction of this item without further clarification, since the switchers that receive these feeds also receive feeds from other sources. Again, we recommend that the AV consultant make this recommendation. $\langle 4,000 \rangle$

4. The additional \$30,000.00 requested by ACE is broken down as follows:

Additional supervision hours due to continuous supervision requirement:

300 hours @ 65.00 (ACE labor) = 19,500.00

Additional manpower to deliver monitors to destination in the OEM:

140 hours @ 75.00 (Local 3 labor) = 10,500.00

I trust this addresses any outstanding questions and that we can move ahead with this project. If I can be of further assistance, please don't hesitate to call.