

AMBASSADOR CONSTRUCTION CO., INC.



June 23, 1998

Ms. Kathy Giliberti  
 Silverstein Properties, Inc.  
 120 Broadway  
 New York, NY 10271

RE: Mayor's Office of Emergency Management  
 7 World Trade Center - 1st, 7th and 23rd Floors

Dear Ms. Giliberti:

We are in receipt of Richard Ramos' letter dated 6/18/98 and have reviewed Mr. Ramos' items with Joe Aliotta of Swanke's office for clarification. Please find the following scopes and proposal changes:

1. Electrical

- |                                                                                                                                                         |        |              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------------|
| a. Substitute by cable in lieu of EMT conduit for all work inside the tenant space. Stub-ups for tel/data and audio visual will still be in EMT piping. | Deduct | \$34,773.00  |
| b. Delete all tel/data cabling as indicated in the electrical contractor's bid.                                                                         | Deduct | \$229,691.00 |
| c. Eliminate the following A/V requirements:                                                                                                            |        |              |
| - All 13" monitors in BOC area. Switching cannot be eliminated because it controls other equipment.                                                     | Deduct | \$29,420.00  |
| - Down grade press A/V feed to providing service to (1) camera in lieu of multiple cameras shown.                                                       | Deduct | \$6,375.00   |
| - Cabling and switches for external feeds.                                                                                                              | Deduct | \$4,636.00   |

\*See Ace Communication's letter dated 6/23/98 detailing \$34,475 change attached. Ace has also indicated that the switches controlling the above referenced work cannot be eliminated because they control other equipment. These switches would have to be redesigned and may result in a cost savings. Shen, Milson and Wilke should be consulted.

\*See R.B. Samuels' letter clarifying \$273,000 for supervision, drafting, engineering, tools, and job expenses attached.

- |                                                                                                                                                                                                 |        |            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|------------|
| 2.1 Eliminate all steel walls, floors and ceilings at the safe room. This includes the addition of changing walls to a Type 2 partition and adding a 2.2 lay-in ceiling in lieu of steel shown. | Deduct | \$1,469.00 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|------------|

Forward.../

317 MADISON AVENUE, NEW YORK, NY 10017, 212 922 1020, FAX 212 949 9762

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- 2.2 Replace all bullet proof doors with standard doors. This credit includes removal of all wall bulletproofing and bulletproofing of the lower portion of the Acme partitions.

Deduct \$125,771.00

3. Eliminate the folding wall partitions at Rooms 34-44, 45 and 46. Replace with Type 2 partition walls.

Deduct \$21,262.00

4. Eliminate Overly safe door.

Deduct \$4,786.00

5. As per Joe Aliotta of Swanke, Hayden and Connell, this change consists of constructing the hurricane walls of the same framing as shown on Detail 1 on drawings D-7. The profile of these walls will be the same as partition types shown on the drawings. All bulletproofing has been eliminated but shielding and transducers will remain. All blast proof doors and access doors will be furnished and installed as per Swanke's fax message of 5/27/98. All electric operated dampers will also be furnished and installed as per same letter. This proposal supersedes the hurricane wall budget of \$473,870 previously submitted.

Add \$167,252.00

In the event that bulletproofing is added to hurricane wall.

Add \$188,934.00

In the event that manual dampers are installed in lieu of electrically operated dampers.

Deduct \$45,205.00

All the additions and deletions above include 8% General Conditions, 6% Overhead & Fee and 1.25% Insurance.

Forward.../

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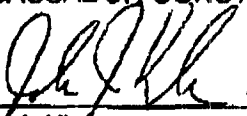
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We would be happy to set up a meeting to review at your earliest convenience.

Very truly yours,

AMBASSADOR CONSTRUCTION CO., INC.

  
\_\_\_\_\_  
John J. Klein  
Project Manager

cc: Richard Ramos  
Chi Chu  
Walter Weems  
Martin Schneider  
Jack Shafran

JJK:ag

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